



DAICO INDUSTRIES, INC.

Sales/Applications Engineer

We are currently seeking a Sales/Applications Engineer to join our Sales and Marketing department.

Responsibilities:

- Technical liaison between customers and company; provides technical support and system solutions.
- Prepares technical proposals, quotes price and delivery, updates order status and conducts follow-up calls.
- Manages and directs all phases of development programs from inception to completion.
- Interacts with the sales, engineering, procurement and production teams to review SCD and to ensure customer requirements are met.
- Identifies and establishes new business. Responsible for researching and providing information on new and current customer inquiries.
- Meets with customers on-site providing application support and seeking new marketing potential.
- Establishes and maintains contact with customer regarding technical specifications, determining potential need and follow-up information requirements.
- Ensures that sales targets are met and develop booking forecasts.

Requirements:

- BSEE degree or equivalent
- Requires strong verbal and technical writing/communications skills.
- 3 - 5 years' experience
- RF/Microwave product manufacturing or applications knowledge is required.
- Must be willing to travel.

We offer a competitive salary, comprehensive benefits and a 4-day workweek.

The salary range for this role is \$72,800-\$93,600; however, Daico Industries considers several factors when extending an offer, including but not limited to, the role and associated responsibilities, a candidate's work experience, education/training, and key skills